

Local Market Update – November 2011

A RESEARCH TOOL PROVIDED BY THE CHARLESTON TRIDENT ASSOCIATION OF REALTORS®



Sullivan's Island

Area 43

+ 20.0%

Change in
New Listings
All Properties

0.0%

Change in
Closed Sales
All Properties

+ 4.3%

Change in
Inventory of Homes
All Properties

Single-Family Detached

	November			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	5	6	+ 20.0%	66	71	+ 7.6%
Closed Sales	1	1	0.0%	18	33	+ 83.3%
Median Sales Price*	\$1,550,000	\$1,600,000	+ 3.2%	\$1,525,000	\$1,210,000	- 20.7%
Average Sales Price*	\$1,550,000	\$1,600,000	+ 3.2%	\$1,490,222	\$1,378,262	- 7.5%
Percent of Original List Price Received*	73.8%	94.4%	+ 27.9%	82.9%	81.1%	- 2.2%
Days on Market Until Sale	269	18	- 93.3%	142	169	+ 18.7%
Inventory of Homes for Sale	46	49	+ 6.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

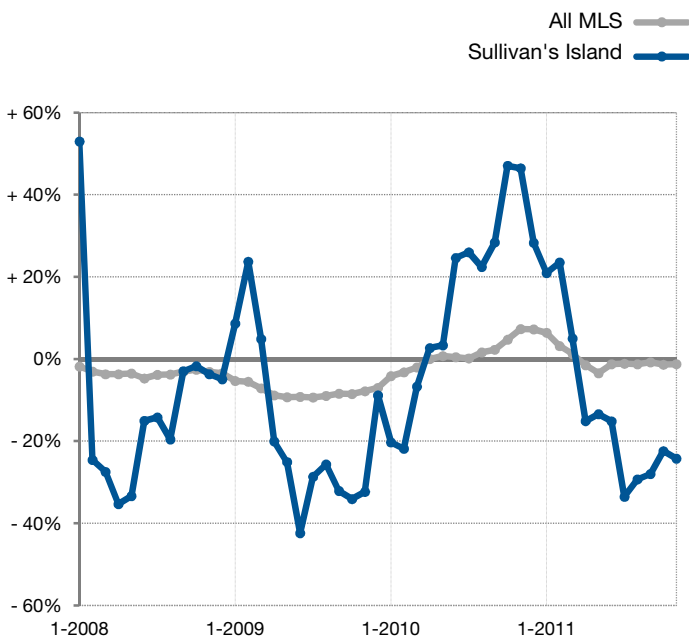
Townhouse-Condo Attached

	November			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	0	0	--	3	0	- 100.0%
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--

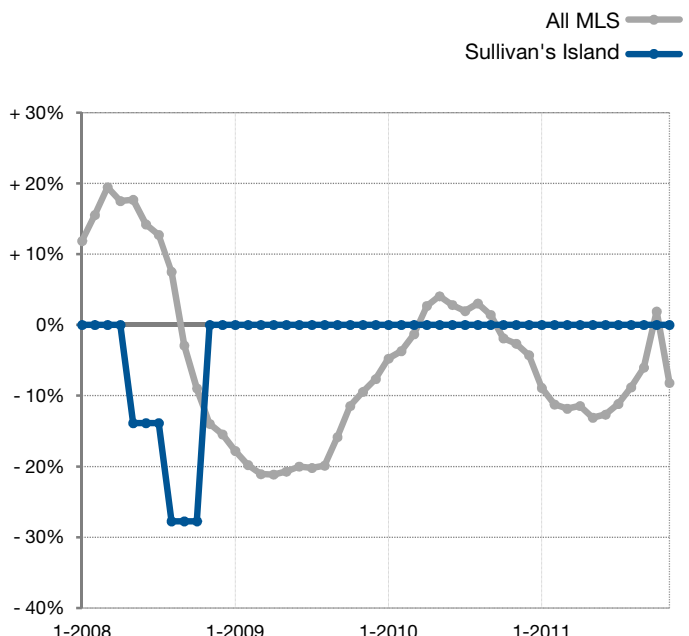
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Change in Median Sales Price from Prior Year (6-Month Average)**

Single-Family Detached



Townhouse-Condo Attached



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Charleston Trident Association of REALTORS®. | Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.